



TONY CUSANO

REALTOR® |
TONY@TONYSELLSCALGARY.COM WWW.TONYSELLSCALGARY.COM



EXPERT ADVICE BY SOMEONE WHO CARES!



Accredited Buyer's Representative



Certified Condominium Specialist



Certified Negotiation Expert



Seller Representative Specialist

CREB® 2017 HOUSING FORECAST

CALGARY REAL ESTATE BOARD FORECASTS A SLOW TRANSITION FOR HOUSING IN 2017

Calgary's housing market is expected to see some stability in both single family homes (detached sector) and attached homes (town homes and duplexes). Apartments are still looking to continue their decline from 2016 by another two per cent.

According to CREB® chief economist Ann-Marie Lurie, some sectors will stabilize due to weaker sales activity being met with lower supply. With unemployment rates high and no indication of improvements until possibly the end of the year, the market will remain soft. Until we have stability in both the energy sector and labour market we should expect very slow growth.

Sellers need to stick to pricing their homes according to market conditions in their respected communities. Having a Realtor® who understands the market and showcases your property to its greatest potential will ensure you top dollar.

Buyers have many choices and should purchase according to their needs. With interest rates still low, discuss your options with a mortgage broker to find out what best suits your needs. Once this is established, contact your Realtor® to begin your search

Spring is just around the corner. Call me for a free consultation or advice for all your real estate needs.