

# ARE YOU READY TO BUY UP?

Home Buyer/Seller Newsletter

## Time to Upgrade?

No matter how much you love your current property, you may be dreaming of the day you can buy up into a better home in a better neighbourhood. Is that day today, or, is it a few years down the road?

Here's a quick way to make that assessment.

First, make a list of all the practical reasons why it might be time to move up. Those reasons might include features such as: more bedrooms, proximity to work and school, a larger backyard with trees, nearby parks and walking paths and better access to things you enjoy.

Next, make a list of the emotional reasons for making such a move. Those reasons might include memorable get-togethers with friends on a more spacious deck, an easier and less stressful commute to work, more family time with the kids and enjoyable Saturday golf at a nearby course.

Finally, take a financial snapshot to determine if you can afford to move up. You'll need to get a good idea of what your current property will sell for in today's market, average price of homes in your desired neighbourhood, and how much mortgage you'll need.



Picture Credit: [http://www.classichomesre.com/pp\\_24](http://www.classichomesre.com/pp_24)

Ralph Waldo Emerson said, "Every artist was first an amateur." Same for any accomplished professional.

"The ability to energize is the ingredient that counts," says famed CEO Jack Welch. Few would disagree with that! Motivational great Jim Rohn points out,

Once you have all that down on paper, you'll have a clear picture of your readiness. If the practical and emotional reasons for buying up are compelling, and you can afford to make the move, then you have your answer.

The time is now!

Call me today to help you determine what your home will likely sell for and how my services will benefit you.



Picture Credit:  
<https://johnnybrooks.wordpress.com/tag/homes-sold-davis-ca/>

## Why Call Me?

As you can probably guess, selecting a REALTOR® is the most important decision you'll make when selling your home.

Choose the right REALTOR®, and you have an excellent chance of selling your property quickly and for the best price -- while having the entire process go smoothly for you.

Choose the wrong REALTOR® and... well... you don't want to know!

With the correct plan and marketing I can make the selling and buying process easier.

With designations and certificates recognized by the Calgary Real Estate Board, the Real Estate Council of Alberta, and The National Association of Realtors® I am able to give you expert advice.



Accredited Buyer's Representative



Certified Condominium Specialist



Certified Negotiation Expert



Seller Representative Specialist

**"With me you're family"**

## Contact:

Give me a call for more information about our services and products

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